

**Cain Center for The Arts**  
**Statement of Activities - Actual vs. Budget**

	Month Ending 01/31/2019 <u>Month Actual</u>	Year To Date 01/31/2019 <u>YTD Actual</u>	Year Ending 06/30/2019 <u>Annual Budget</u>
<b>Revenue - Donations &amp; Grants</b>			
Town Income	30,416.67	212,916.68	365,000.00
Donation Income	733.33	2,233.33	15,000.00
Restricted Donations	2,600.00	5,100.00	0.00
In-kind Income	0.00	62,616.26	0.00
Program Revenue	0.00	440.00	33,600.00
Interest Income	0.00	0.03	0.00
<b>Total Revenue</b>	<u>33,750.00</u>	<u>283,306.30</u>	<u>413,600.00</u>
<b>Operating Expenses</b>			
General and Administrative Expenses			
Due and Subscriptions			
Board Fees and Expenses	124.93	5,386.77	9,000.00
Dues and Subscriptions	320.00	1,210.00	1,980.00
Education			
Class Expense	2,800.00	2,930.00	3,550.00
Educational Tour Contracts	0.00	0.00	25,000.00
Finance Charges			
Credit Card Merchant Fees	0.00	22.00	0.00
Finance Fees	0.00	5.00	0.00
Travel, Meals and Entertainment			
Travel Expenses			
Other transportation	154.43	407.27	3,120.00
Lodging	0.00	0.00	325.00
Meals	111.51	1,536.24	2,795.00
Entertainment	0.00	0.00	260.00
Office Supplies			
Software Costs	200.00	1,585.44	3,700.00
Administrative Expenses	422.68	1,859.98	2,000.00
Insurance			
General Insurance	193.00	772.00	2,316.00
<b>Total Insurance</b>	<u>193.00</u>	<u>772.00</u>	<u>2,316.00</u>
<b>Total General and Administrative Expenses</b>	<u>4,326.55</u>	<u>15,714.70</u>	<u>54,046.00</u>
Marketing and Advertising Expenses			
Advertising and Promotion			
Marketing	1,202.97	11,203.44	29,000.00
Website Expense	0.00	128.31	0.00
Conferences and Trade Shows	3,500.00	3,500.00	0.00
Telecommunication			
Voice and Data Communications	273.27	1,185.47	2,000.00
<b>Total Marketing and Advertising Expenses</b>	<u>4,976.24</u>	<u>16,017.22</u>	<u>31,000.00</u>
Payroll and Related Expenses			
Compensations			
Salaries	15,833.36	90,000.12	173,333.36
Payroll Taxes	1,151.92	6,470.66	13,260.00
Employee Benefits	806.87	4,745.60	12,303.18
Workers Compensation	119.21	1,206.37	1,371.00
<b>Total Payroll and Related Expense</b>	<u>17,911.36</u>	<u>102,422.75</u>	<u>200,267.54</u>
Operating and Maintenance Expenses			
Professional Services			
Legal Fees	0.00	26.00	0.00

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	Month Ending 01/31/2019	Year To Date 01/31/2019	Year Ending 06/30/2019
	Month Actual	YTD Actual	Annual Budget
Audit and Tax Fees	0.00	3,500.00	0.00
Consulting Fees	7,000.00	49,000.00	84,000.00
Accounting Services	1,500.00	10,250.00	18,000.00
Other Operating Expense			
Fundraising Expense	3,175.49	14,793.56	24,000.00
Total Operating and Maintenance Expenses	<u>11,675.49</u>	<u>77,569.56</u>	<u>126,000.00</u>
Total Operating Expenses	<u>38,889.64</u>	<u>211,724.23</u>	<u>411,313.54</u>
<b>Other Income (Expense)</b>			
Other Expense			
In-Kind Expenses	\$ 0.00	\$ (62,616.26)	\$ 0.00
Total Other Expenses	<u>0.00</u>	<u>(62,616.26)</u>	<u>0.00</u>
<b>Surplus (Loss)</b>	<u>\$ (5,139.64)</u>	<u>\$ 8,965.81</u>	<u>\$ 2,286.46</u>