

**Cain Center for The Arts**  
**Statement of Activities - Actual vs. Budget**

	Month Ending 03/31/2019 <u>Month Actual</u>	Year To Date 03/31/2019 <u>YTD Actual</u>	Year Ending 06/30/2019 <u>Annual Budget</u>
<b>Revenue - Donations &amp; Grants</b>			
Town Income	30,416.65	273,750.00	365,000.00
Donation Income	2,773.33	13,091.65	15,000.00
Restricted Donations	0.00	5,803.00	0.00
In-kind Income	0.00	62,616.26	0.00
Program Revenue	(240.00)	440.00	33,600.00
Interest Income	0.00	0.03	0.00
<b>Total Revenue</b>	<u>32,949.98</u>	<u>355,700.94</u>	<u>413,600.00</u>
<b>Operating Expenses</b>			
General and Administrative Expenses			
Due and Subscriptions			
Board Fees and Expenses	1,095.24	6,580.10	9,000.00
Dues and Subscriptions	0.00	1,210.00	1,980.00
Education			
Class Expense	150.00	3,080.00	3,550.00
Educational Tour Contracts	0.00	0.00	25,000.00
Finance Charges			
Credit Card Merchant Fees	24.80	55.57	0.00
Finance Fees	0.00	5.00	0.00
Pledge Write Off	0.00	387.50	0.00
Travel, Meals and Entertainment			
Travel Expenses			
Other transportation	403.32	833.44	3,120.00
Lodging	132.50	132.50	325.00
Meals	430.12	2,110.58	2,795.00
Entertainment	0.00	0.00	260.00
Office Supplies			
Software Costs	265.00	2,285.44	3,700.00
Administrative Expenses	5.00	3,836.38	2,000.00
Insurance			
General Insurance	193.00	1,158.00	2,316.00
<b>Total Insurance</b>	<u>193.00</u>	<u>1,158.00</u>	<u>2,316.00</u>
<b>Total General and Administrative Expenses</b>	<u>2,698.98</u>	<u>21,674.51</u>	<u>54,046.00</u>
Marketing and Advertising Expenses			
Advertising and Promotion			
Marketing	3,010.00	21,506.59	29,000.00
Website Expense	0.00	128.31	0.00
Conferences and Trade Shows	465.46	3,965.46	0.00
Telecommunication			
Voice and Data Communications	273.27	1,584.48	2,000.00
<b>Total Marketing and Advertising Expenses</b>	<u>3,748.73</u>	<u>27,184.84</u>	<u>31,000.00</u>
Payroll and Related Expenses			
Compensations			
Salaries	15,833.36	121,666.84	173,333.36
Payroll Taxes	1,204.36	8,826.94	13,260.00
Employee Benefits	1,492.37	7,044.84	12,303.18
Workers Compensation	119.21	1,444.79	1,371.00
<b>Total Payroll and Related Expense</b>	<u>18,649.30</u>	<u>138,983.41</u>	<u>200,267.54</u>
Operating and Maintenance Expenses			
Professional Services			

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	Month Ending 03/31/2019	Year To Date 03/31/2019	Year Ending 06/30/2019
	Month Actual	YTD Actual	Annual Budget
Legal Fees	0.00	26.00	0.00
Audit and Tax Fees	0.00	3,500.00	0.00
Consulting Fees	14,000.00	70,000.00	84,000.00
Accounting Services	1,500.00	13,250.00	18,000.00
Other Operating Expense			
Fundraising Expense	0.00	15,207.31	24,000.00
Total Operating and Maintenance Expenses	<u>15,500.00</u>	<u>101,983.31</u>	<u>126,000.00</u>
Total Operating Expenses	<u>40,597.01</u>	<u>289,826.07</u>	<u>411,313.54</u>
<b>Other Income (Expense)</b>			
Other Expense			
In-Kind Expenses	\$ 0.00	\$ (62,616.26)	\$ 0.00
Total Other Expenses	<u>0.00</u>	<u>(62,616.26)</u>	<u>0.00</u>
<b>Surplus (Loss)</b>	<u>\$ (7,647.03)</u>	<u>\$ 3,258.61</u>	<u>\$ 2,286.46</u>