

**Cain Center for The Arts**  
**Statement of Activities - Actual vs. Budget**

	Month Ending 04/30/2019 <u>Month Actual</u>	Year To Date 04/30/2019 <u>YTD Actual</u>	Year Ending 06/30/2019 <u>Annual Budget</u>
<b>Revenue - Donations &amp; Grants</b>			
Town Income	30,416.67	304,166.67	365,000.00
Donation Income	100.00	13,191.65	15,000.00
Restricted Donations	0.00	5,803.00	0.00
In-kind Income	0.00	62,616.26	0.00
Program Revenue	0.00	440.00	33,600.00
Interest Income	0.00	0.03	0.00
<b>Total Revenue</b>	<u>30,516.67</u>	<u>386,217.61</u>	<u>413,600.00</u>
<b>Operating Expenses</b>			
General and Administrative Expenses			
Due and Subscriptions			
Board Fees and Expenses	118.87	6,698.97	9,000.00
Dues and Subscriptions	0.00	1,210.00	1,980.00
Education			
Class Expense	0.00	3,080.00	3,550.00
Educational Tour Contracts	0.00	0.00	25,000.00
Finance Charges			
Credit Card Merchant Fees	30.00	85.57	0.00
Finance Fees	0.00	5.00	0.00
Pledge Write Off	0.00	387.50	0.00
Travel, Meals and Entertainment			
Travel Expenses			
Other transportation	38.00	871.44	3,120.00
Lodging	0.00	132.50	325.00
Meals	460.15	2,570.73	2,795.00
Entertainment	0.00	0.00	260.00
Office Supplies			
Software Costs	265.00	2,550.44	3,700.00
Administrative Expenses	258.25	4,094.63	2,000.00
Insurance			
General Insurance	193.00	1,351.00	2,316.00
<b>Total Insurance</b>	<u>193.00</u>	<u>1,351.00</u>	<u>2,316.00</u>
<b>Total General and Administrative Expenses</b>	<u>1,363.27</u>	<u>23,037.78</u>	<u>54,046.00</u>
Marketing and Advertising Expenses			
Advertising and Promotion			
Marketing	0.00	21,506.59	29,000.00
Website Expense	95.88	224.19	0.00
Conferences and Trade Shows	300.00	4,265.46	0.00
Telecommunication			
Voice and Data Communications	0.00	1,584.48	2,000.00
<b>Total Marketing and Advertising Expenses</b>	<u>395.88</u>	<u>27,580.72</u>	<u>31,000.00</u>
Payroll and Related Expenses			
Compensations			
Salaries	15,833.36	137,500.20	173,333.36
Payroll Taxes	1,204.36	10,031.30	13,260.00
Employee Benefits	120.15	7,164.99	12,303.18
Workers Compensation	119.21	1,564.00	1,371.00
<b>Total Payroll and Related Expense</b>	<u>17,277.08</u>	<u>156,260.49</u>	<u>200,267.54</u>
Operating and Maintenance Expenses			
Professional Services			

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Legal Fees	0.00	26.00	0.00
Audit and Tax Fees	0.00	3,500.00	0.00
Consulting Fees	7,000.00	70,000.00	84,000.00
Accounting Services	1,500.00	14,750.00	18,000.00
Other Operating Expense			
Fundraising Expense	0.00	15,207.31	24,000.00
Total Operating and Maintenance Expenses	<u>8,500.00</u>	<u>103,483.31</u>	<u>126,000.00</u>
Total Operating Expenses	<u>27,536.23</u>	<u>310,362.30</u>	<u>411,313.54</u>
<b>Other Income (Expense)</b>			
Other Expense			
In-Kind Expenses	\$ 0.00	\$ (62,616.26)	\$ 0.00
Total Other Expenses	<u>0.00</u>	<u>(62,616.26)</u>	<u>0.00</u>
<b>Surplus (Loss)</b>	<u>\$ 2,980.44</u>	<u>\$ 13,239.05</u>	<u>\$ 2,286.46</u>