## Cain Center for The Arts

Statement of Activities - Actual vs. Budget

As of Date: 12/31/2019
Location: Capital Campaign

|  | Capital Campaign<br>Month Ending<br>12/31/2019 | Capital Campaign<br>Year To Date<br>12/31/2019 | Capital Campaign<br>Year Ending<br>06/30/2020 |              |
|--|--|--|---|--------------|
|  | Month Actual                                   | YTD Actual                                     | Annual Budget                                 | Budget % Var |
| Revenue - Donations & Grants                     |  |  |   |              |
| Donation Income                                  | 0.00   | 1,000.00                                       | 0.00  | (100.00) %   |
| Restricted Donations                             | 20,000.00                                      | 20,000.00                                      | 0.00  | (100.00) %   |
| Restricted Capital Pledges                       | 187,600.00                                     | 2,759,274.65                                   | 0.00  | (100.00) %   |
| Interest Income                                  | 11,469.79                                      | 63,230.20                                      | 0.00  | (100.00) %   |
| Total Revenue                                    | 219,069.79                                     | 2,843,504.85                                   | 0.00  | (100.00) %   |
| Operating Expenses                               |  |  |   |              |
| General and Administrative Expenses              |  |  |   |              |
| Finance Charges                                  |  |  |   |              |
| Credit Card Merchant Fees                        | 430.48   | 732.77   | 0.00  | (100.00) %   |
| Pledge Write Off                                 | 0.00   | 2,500.00                                       | 0.00  | (100.00) %   |
| Total General and Administrative Expenses        | 430.48   | 3,232.77                                       | 0.00  | (100.00) %   |
| Marketing and Advertising Expenses               |  |  |   |              |
| Advertising and Promotion                        |  |  |   |              |
| Marketing  | 2,626.14                                       | 6,425.45                                       | 65,000.00                                     | 86.26 %      |
| Total Marketing and Advertising Expenses         | 2,626.14                                       | 6,425.45                                       | 65,000.00                                     | 86.26 %      |
| Operating and Maintenance Expenses Grant Expense |  |  |   |              |
| Pre-Construction                                 | 0.00   | 32,100.00                                      | 93,765.00                                     | 65.76 %      |
| Design Development                               | 0.00   | 459,866.00                                     | 459,866.00                                    | 0.00 %       |
| Construction Drawing                             | 0.00   | 0.00   | 806,400.00                                    | 100.00 %     |
| Permitting & Bidding                             | 0.00   | 0.00   | 100,800.00                                    | 100.00 %     |
| Professional Services                            |  |  |   |              |
| Legal Fees                                       | 0.00   | 0.00   | 6,000.00                                      | 100.00 %     |
| Consulting Fees                                  | 2,500.00                                       | 18,500.00                                      | 50,000.00                                     | 63.00 %      |
| Other Operating Expense                          |  |  |   |              |
| Fundraising Events                               | 927.26   | 40,059.06                                      | 60,000.00                                     | 33.23 %      |
| Fundraising Cultivation Meetings                 | 380.00   | 652.09   | 10,000.00                                     | 93.47 %      |
| Fundraising Contingency                          | 0.00   | 0.00   | 5,000.00                                      | 100.00 %     |
| Fundraising Donor Appreciation (Recognition)     | 0.00   | 0.00   | 5,000.00                                      | 100.00 %     |
| Total Operating and Maintenance Expenses         | 3,807.26                                       | 551,177.15                                     | 1,596,831.00                                  | 65.48 %      |
| Total Operating Expenses                         | 6,863.88                                       | 560,835.37                                     | 1,661,831.00                                  | 66.10 %      |
| Other Income (Expense)                           |  |  |   |              |
| Other Expense                                    |  |  |   |              |
| Capital Campaign Market Adjustment               | \$ 801.65                                      | \$ (1,802.57)                                  | \$ 0.00                                       | (100.00) %   |
| Total Other Expenses                             | 801.65   | (1,802.57)                                     | 0.00  | (100.00) %   |
| Surplus (Loss)                                   | \$ 213,007.56                                  | \$ 2,280,866.91                                | \$ (1,661,831.00)                             | 237.09 %     |

Created on: 01/13/2020 1:12 PM PDT

These financial statements have not been subject to an audit or review or compilation engagement, and no assurance is provided on them.