Cain Center for The Arts

Statement of Activities - Actual vs. Budget

As of Date: Location: 12/31/2020 Capital Campaign

| | Capital Campaign Month Ending 12/31/2020 | Capital Campaign Year To Date 12/31/2020 | Capital Campaign Year Ending 06/30/2021 | |
|--|--|--|---|--------------|
| | Month Actual | YTD Actual | Annual Budget | Budget % Var |
| Revenue - Donations & Grants | | | | |
| Restricted Donations | 30,000.00 | 30,000.00 | 0.00 | (100.00) % |
| Restricted Capital Pledges | 302,541.60 | 646,251.95 | 0.00 | (100.00) % |
| Restricted Capital Campaign Donations | 19,500.00 | 184,500.00 | 0.00 | (100.00) % |
| Interest Income | 5,826.44 | 29,510.71 | 0.00 | (100.00) % |
| Total Revenue | 357,868.04 | 890,262.66 | 0.00 | (100.00) % |
| Operating Expenses | | | | |
| General and Administrative Expenses Finance Charges | | | | |
| Bank Fees | 175.00 | 175.00 | 0.00 | (100.00) % |
| Credit Card Merchant Fees | 317.68 | 2,054.46 | 0.00 | (100.00) % |
| Pledge Allowance Adjustment | (27,349.37) | (30,645.20) | 0.00 | (100.00) % |
| Total General and Administrative Expenses | (26,856.69) | (28,415.74) | 0.00 | (100.00) % |
| Marketing and Advertising Expenses Advertising and Promotion | | | | |
| Marketing | 10,108.39 | 65,903.04 | 118,097.50 | 44.20 % |
| Total Marketing and Advertising Expenses | 10,108.39 | 65,903.04 | 118,097.50 | 44.20 % |
| Operating and Maintenance Expenses Professional Services | | | | |
| Legal Fees | 0.00 | 0.00 | 44,500.00 | 0.00 % |
| Consulting Fees Other Operating Expense | 6,000.00 | 9,000.00 | 0.00 | (100.00) % |
| Fundraising Events | 2,871.06 | 24,924.59 | 135,000.00 | 81.54 % |
| Fundraising Cultivation Meetings | 411.26 | 411.26 | 8,500.00 | 95.16 % |
| Fundraising Contingency | 0.00 | 0.00 | 37,101.51 | 100.00 % |
| Fundraising Donor Appreciation (Recognition) | 155.75 | 1,303.49 | 9,000.00 | 85.52 % |
| Permitting | 9,300.00 | 9,300.00 | 0.00 | (100.00) % |
| Total Operating and Maintenance Expenses | 18,738.07 | 44,939.34 | 234,101.51 | 80.80 % |
| Total Operating Expenses | 1,989.77 | 82,426.64 | 352,199.01 | 76.60 % |
| Other Income (Expense) | | · | | |
| Other Expense | 0.044.00 | ¢ 4 700 04 | # 0.00 | (400.00) 24 |
| Capital Campaign Market Adjustment Total Other Expenses | \$ 611.00 | \$ 1,733.81 | \$ 0.00 | (100.00) % |
| Total Other Expenses | 611.00 | 1,733.81 | 0.00 | (100.00) % |
| Surplus (Loss) | \$ 356,489.27 | \$ 809,569.83 | \$ (352,199.01) | 329.86 % |