

**Cain Center for The Arts**

**Statement of Activities - Actual vs. Budget**

As of Date: 06/30/2021

Location: Capital Campaign

	Capital Campaign Month Ending 06/30/2021 Month Actual	Capital Campaign Year To Date 06/30/2021 YTD Actual	Capital Campaign Year Ending 06/30/2021 Annual Budget	Budget % Var
<b>Revenue - Donations &amp; Grants</b>				
Restricted Donations	0.00	30,000.00	0.00	(100.00) %
Restricted Capital Pledges	10,325.00	7,446,008.93	0.00	(100.00) %
Restricted Capital Campaign Donations	10,250.00	265,254.77	0.00	(100.00) %
Interest Income	5,915.64	63,744.44	0.00	(100.00) %
<b>Total Revenue</b>	<b>26,490.64</b>	<b>7,805,008.14</b>	<b>0.00</b>	<b>(100.00) %</b>
<b>Operating Expenses</b>				
<b>General and Administrative Expenses</b>				
Due and Subscriptions				
Dues and Subscriptions	0.00	4.99	0.00	(100.00) %
Finance Charges				
Bank Fees	0.00	175.00	0.00	(100.00) %
Credit Card Merchant Fees	769.51	5,669.27	0.00	(100.00) %
Pledge Allowance Adjustment	(1,427.94)	(42,630.04)	0.00	(100.00) %
Travel, Meals and Entertainment				
Travel Expenses				
Meals	0.00	3.25	0.00	(100.00) %
Insurance				
General Insurance	2,632.32	4,172.94	0.00	(100.00) %
<b>Total Insurance</b>	<b>2,632.32</b>	<b>4,172.94</b>	<b>0.00</b>	<b>(100.00) %</b>
<b>Total General and Administrative Expenses</b>	<b>1,973.89</b>	<b>(32,604.59)</b>	<b>0.00</b>	<b>(100.00) %</b>
<b>Marketing and Advertising Expenses</b>				
Advertising and Promotion				
Marketing	154.98	82,143.40	118,097.50	30.44 %
<b>Total Marketing and Advertising Expenses</b>	<b>154.98</b>	<b>82,143.40</b>	<b>118,097.50</b>	<b>30.44 %</b>
<b>Operating and Maintenance Expenses</b>				
<b>Professional Services</b>				
Legal Fees	0.00	1,500.00	44,500.00	96.62 %
Consulting Fees	0.00	24,625.00	0.00	(100.00) %
<b>Other Operating Expense</b>				
Fundraising Expense	692.77	857.01	0.00	(100.00) %
Fundraising Events	2,274.61	33,273.57	135,000.00	75.35 %
Fundraising Cultivation Meetings	0.00	602.50	8,500.00	92.91 %
Fundraising Contingency	0.00	0.00	37,101.51	100.00 %
Fundraising Donor Appreciation (Recognition)	876.09	2,753.27	9,000.00	69.40 %
<b>Total Operating and Maintenance Expenses</b>	<b>3,843.47</b>	<b>63,611.35</b>	<b>234,101.51</b>	<b>72.82 %</b>
<b>Total Operating Expenses</b>	<b>5,972.34</b>	<b>113,150.16</b>	<b>352,199.01</b>	<b>67.87 %</b>
<b>Other Income (Expense)</b>				
<b>Other Expense</b>				
Capital Campaign Market Adjustment	\$ 0.00	\$ 1,721.45	\$ 0.00	(100.00) %
<b>Total Other Expenses</b>	<b>0.00</b>	<b>1,721.45</b>	<b>0.00</b>	<b>(100.00) %</b>

Surplus (Loss)

\$ 20,518.30    \$ 7,693,579.43    \$ (352,199.01)    2,284.44 %

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