## Cain Center for The Arts Statement of Activities - Actual vs. Budget As of Date: Location:

03/31/2022 Capital Campaign

	Month Ending 03/31/2022	02/28/2022 03/31/2022		Year Ending 06/30/2022	
	Month Actual	Prior Month Actual	YTD Actual	Annual Budget	Remaining Budget
Revenue - Donations & Grants					
Restricted Donations	0.00	0.00	50,000.00	0.00	(50,000.00)
Restricted Capital Pledges	400,114.50	140.00	5,257,252.94	0.00	(5,257,252.94)
Restricted Capital Campaign Donations	10,250.00	9,000.00	97,500.00	0.00	(97,500.00)
Restricted Seat Sale Campaign	0.00	0.00	5,000.00	0.00	(5,000.00)
In-kind Income	0.00	0.00	630,000.00	0.00	(630,000.00)
Total Revenue	410,364.50	9,140.00	6,039,752.94	0.00	(6,039,752.94)
Operating Expenses					
General and Administrative Expenses					
Finance Charges					
Credit Card Merchant Fees	351.27	317.00	4,565.40	3,500.00	(1,065.40)
Pledge Allowance Adjustment	9,059.19	2,563.17	(29,216.49)	0.00	29,216.49
Insurance					
General Insurance	2,359.39	1,813.54	18,935.56	0.00	(18,935.56)
Total Insurance	2,359.39	1,813.54	18,935.56	0.00	(18,935.56)
Total General and Administrative Expenses	11,769.85	4,693.71	(5,715.53)	3,500.00	9,215.53
Marketing and Advertising Expenses					
Advertising and Promotion					
Marketing	0.00	0.00	853.37	7,000.00	6,146.63
Social Media & Print Marketing	2,972.92	0.00	2,972.92	0.00	(2,972.92)
Total Marketing and Advertising Expenses	2,972.92	0.00	3,826.29	7,000.00	3,173.71
Payroll and Related Expenses					
Compensations					
Salary Expense Offset	0.00	0.00	0.00	(36,000.00)	(36,000.00)
Total Payroll and Related Expense	0.00	0.00	0.00	(36,000.00)	(36,000.00)
Operating and Maintenance Expenses					
Professional Services					
Consulting Fees	3,712.50	3,712.50	25,775.00	0.00	(25,775.00)
Other Operating Expense					
Fundraising Expense	424.00	132.62	18,290.33	0.00	(18,290.33)
Fundraising Events	0.00	2,395.00	7,337.73	84,500.00	77,162.27
Fundraising Cultivation Meetings	0.00	0.00	1,173.45	2,500.00	1,326.55
Fundraising Donor Appreciation (Recognition)	725.51	6.44	1,848.58	2,500.00	651.42
Total Operating and Maintenance Expenses	4,862.01	6,246.56	54,425.09	89,500.00	35,074.91
Total Operating Expenses	19,604.78	10,940.27	52,535.85	64,000.00	11,464.15
Other Income (Expense)					
Interest Income					
Interest Income	1,919.62	1,447.51	30,997.62	0.00	(30,997.62)
Other Expense					
Capital Campaign Market Adjustment	\$ 0.00	\$ 0.00	\$ 364.71	\$ 0.00	\$ (364.71)
Total Other Expenses	0.00	0.00	364.71	0.00	(364.71)
Surplus (Deficit)	\$ 392,679.34	\$ (352.76)	\$ 6,017,850.00	\$ (64,000.00)	\$ (6,081,850.00)

These financial statements have not been subject to an audit or review or compilation engagement, and no assurance is provided on them. Created on: 04/20/2022 6:30 AM PDT