Event Kath # of Performances Estimated Attendance Percent of Tickets Projected	8ig Name 12 2023 K thy Mattea 1 0/6/2023 282 75%	Folk/Country Big Name 12 2023 Kathy Mattea Actuals 1 10/6/2023 340	Comedian 4 2023 Jeff Allen 1 10/13/2023	Comedian 4 2023 Jeff Allen Actuals	Classical 15 2023 Charlotte	Classical 15 2023 Charlotte Symphony	Young Audiences 6 2023	Young Audiences 6 2023	Magician 3 2023	Magician 3 2023	2	Bluegrass 2	Southern Gospel 14	Southern Gospel 14	Country	Country	Rock	Rock	Rock	Rock	Christmas/F usion	Christmas/F usion	Christmas Strings	Christmas Strings	Q1 Budg	et Q1 Actual	Q2 Budget	Q2 Actual	YTD Budgeted	YTD Actuals	Variance
Event Kath # of Performances Estimated Attendance Percent of Tickets Projected	12 2023 Kthy Mattea 1 0/6/2023 282 75%	12 2023 Kathy Mattea Actuals 1 10/6/2023	4 2023 Jeff Allen 1	4 2023 Jeff Allen Actuals	15 2023 Charlotte	15 2023 Charlotte	6	6	3	3	2	Bluegrass 2			Country	Country	Rock	Rock	Rock	Rock	usion	usion	Strings	Strings	Q1 Budg	et Q1 Actual	Q2 Budget	Q2 Actual	Budgeted	YTD Actuals	Variance
Event Kath # of Performances 10. Estimated Attendance Percent of Tickets Projected	2023 K thy Mattea 1 0/6/2023 282 75%	2023 Kathy Mattea Actuals 1 10/6/2023	Jeff Allen	2023 Jeff Allen Actuals	2023 Charlotte	2023 Charlotte	-	6 2023	2023	2023	2	2	14 1																		
Event Kath # of Performances 10. Estimated Attendance Percent of Tickets Projected	thy Mattea 1 0/6/2023 282 75%	Actuals 1 10/6/2023	Jeff Allen	Jeff Allen Actuals	Charlotte	Charlotte	2023	2023	2023	2023 I					16	16	10	10	13	13	19	19	5	5							
# of Performances 10. Estimated Attendance Percent of Tickets Projected	thy Mattea 1 0/6/2023 282 75%	Actuals 1 10/6/2023	1	Actuals						2020	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023							
# of Performances 10. Estimated Attendance Percent of Tickets Projected	thy Mattea 1 0/6/2023 282 75%	Actuals 1 10/6/2023	1	Actuals		Symphony	Call of the	Call of the		Eric Jones	Chatham	Chatham	Trey McLaughlin	Trey McLaughlin	Mitch	Mitch Rossell	Mike Farris & the	Mike Farris & the		Docksiders	Sons of	Sons of	Mark	Mark O'Connor							
# of Performances 10. Estimated Attendance Percent of Tickets Projected	1 0/6/2023 282 75%	1 10/6/2023	1			Actuals	Wild		Eric Jones		County Line	County Line Actuals	& The	& The	Rossell	Actuals	Fortunate	Fortunate	Docksiders	Actuals	Serendip	Serendip	O'Connor	Actuals							
Estimated Attendance Percent of Tickets Projected	282 75%		40/40/0000		1	Actuals 1	vviiu 2	Nilu Actuals	1	Actuals 1	1	4 Actuals	2	2	1	Actuals 1	1	1	1	Actuals 1	3erendip 1	3erendip	1	1	40	40	39	78			
Estimated Attendance Percent of Tickets Projected	282 75%			10/13/2023	10/14/2023	10/14/2023	10/21/2023	10/21/2023	10/28/2023	10/28/2023	11/3/2023	11/3/2023	11/4/2023	11/4/2023	11/11/2023	11/11/2023	11/18/2023	11/18/2023	12/9/2023	12/9/2023	12/16/2023	12/16/2023	12/22/2023		40	40	- 55	70			
Percent of Tickets Projected	75%		263	372	301	295	200	0	244	292	263	284	526	213	282	241	263	225	263	310	376	362	263	333							
		75%	70%	70%	80%	80%	%	%	65%	65%	70%	70%	70%	70%	75%	75%	70%	70%	70%	70%	100%	100%	70%	70%	69%	69%	69%	70%			
	53	53	42	42	63	63	38	38	37	37	39	39	53	53	48	48	48	48	42	42	48	48	43	43	43	43	43	44			
	-								<u> </u>				,,																		
Revenue																									TOTALS	TOTALS	TOTALS	TOTALS	TOTALS	TOTALS	
	14.932.50	\$18,670,00	\$11.179.00	\$15.720.00	\$19.050.40	\$18,199,00	\$14.270.00	\$0.00	\$8.947.25	\$11.165.00	\$10.208.80	\$12.365.00	\$27.874.00	\$12,365,00	\$13.522.50	\$13.320.00	\$12.621.00	\$12.310.00	\$10.948.00	\$15,330,00	\$9.411.50	\$18,910.00	\$11.238.50	\$16.310.00	\$59.262					\$215.095.00	-\$8.371.28
Credit Card Fees	\$0.00	\$90.92	\$55.90	\$76.13		and the second second second	\$71.35	\$0.00	\$44.74	\$53.81	\$51.04	\$58.13	\$0.00	\$50.18	\$67.61	\$65.12	\$0.00	\$60.18	\$0.00	\$77.91	\$0.00	\$96.46	\$56.19	\$86.14	\$71			\$817.52	\$589.70	\$1,065.29	7-,
Box office Fee & box office fee state	\$74.66	\$190.46	\$55.90	\$178.69	\$171.45	\$419.38	\$71.35	\$0.00	\$44.74	\$136.05	\$51.04	\$107.60	\$139.37	\$135.90	\$67.61	\$133.80	\$63.11	\$108.65	\$54.74	\$243.96	\$47.06	\$82.46	\$56.19	\$111.28	\$267	39 \$445.2			\$1,164.61	\$2,293.45	
Facility Fees	\$846.00	\$1,017.00	\$789.60	\$1,125.00		A STATE OF THE OWNER, WHEN PARTY	\$600.00	\$0.00	\$731.25	\$879.00	\$787.50	\$915.00	\$1,579.20	\$588.00	\$846.00	\$810.00	\$789.60	\$738.00	\$787.50	\$1,068.00	\$1,128.00	\$1,146.00	\$787.50	\$1,167.00	\$4,478			A STATE OF THE PARTY OF THE PAR		\$14,397.00	
Food & Bev \$	\$2,501.34	\$2,626.00	\$2,334.58	\$3,891.00	\$2,668.10	\$1,269.00	\$1,316.00	\$0.01	\$2,162.06	\$1,551.00	\$2,328.38	\$2,605.00	\$4,669.17	\$619.00	\$2,501.34	\$1,963.00	\$2,334.58	\$2,329.00	\$2,328.38	\$2,970.00	\$3,335.12	\$2,968.00	\$2,328.38	\$2,168.00	\$13,242	47 \$12,251.0	\$30,807.42	\$24,959.01	\$44,049.89	\$37,210.01	
Parking	\$350.00	\$100.00	\$350.00	\$220.00	\$350.00	\$160.00	\$0.00	\$0.00	\$350.00	\$20.00	\$350.00	\$20.00	\$600.00	\$0.00	\$350.00	\$100.00	\$350.00	\$80.00	\$350.00	\$140.00	\$0.00	\$140.00	\$350.00	\$60.00	\$2,200	00 \$240.0	\$3,750.00	\$1,040.00	\$5,950.00	\$1,280.00	
Total Revenue \$1	18,704.50	\$22,694.38	\$14,764.97	\$21,210.82	\$23,313.80	\$21,043.92	\$16,328.70	\$0.01	\$12,280.04	\$13,804.86	\$13,776.76	\$16,070.73	\$34,861.74	\$13,758.08	\$17,355.07	\$16,391.92	\$16,158.29	\$15,625.83	\$14,468.62	\$19,829.87	\$13,921.68	\$23,342.92	\$14,816.76	\$19,902.42	\$79,522	95 \$67,664.9	9 \$210,750.92	\$203,675.76	\$290,273.87	\$271,340.75	-\$18,933.12
Expenses																									TOTALS	TOTALS	TOTALS	TOTALS	TOTALS	TOTALS	
nsurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 \$0.0	\$0.00	\$0.00	\$0.00	\$0.00	
Backline/Outsourced Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$602.68	\$0.00	\$0.00	\$500.00	\$580.27	\$0.00	\$0.00	\$3,500.00	\$4,287.00	\$0.00	\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000	00 \$652.1	1 \$4,000.00	\$5,719.95	\$5,000.00	\$6,372.06	
Contract Labor - Production Needs	\$850.00	\$450.00	\$250.00	\$250.00	\$850.00	\$390.00	\$850.00	\$0.00	\$1,200.00	\$720.00	\$850.00	\$480.00	\$2,100.00	\$1,726.00	\$850.00	\$705.00	\$850.00	\$720.00	\$850.00	\$1,000.00	\$800.00	\$835.00	\$850.00	\$780.00	\$5,650	00 \$3,275.0	\$11,150.00	\$8,056.00	\$16,800.00	\$11,331.00	
Contract Labor - Artist Fees \$	\$9,000.00	\$10,738.80	\$5,000.00	\$8,424.96	\$8,125.00	\$8,125.00	\$6,500.00	\$4,750.00	\$3,000.00	\$2,880.00	\$3,000.00	\$4,899.20	\$10,000.00	\$11,520.00	\$8,000.00	\$7,680.00	\$4,500.00	\$5,841.77	\$5,000.00	\$7,128.99	\$5,000.00	\$10,683.13	\$5,000.00	\$8,128.56	\$20,250	00 \$25,439.7	4 \$72,125.00	\$90,800.41	\$92,375.00	\$116,240.15	
Contract Labor - CMPD	\$200.00	\$168.00	\$200.00	\$168.00			\$400.00	\$0.00	\$200.00	\$168.00	\$200.00	\$168.00	\$400.00	\$336.00	\$150.00	\$168.00	\$200.00	\$168.00	\$250.00	\$168.00	\$200.00	\$178.50	\$200.00	\$168.00	\$1,500	00 \$1,072.0			\$4,250.00	\$3,098.50	
Contract Labor - Fire Marshall	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 \$0.0	\$0.00		\$0.00	\$0.00	
Contract Labor - Show Pros	\$0.00	\$0.00	\$0.00	\$128.79	\$0.00	A RESIDENCE OF THE PARTY OF THE	\$0.00	\$0.00	\$0.00	\$128.79	\$0.00	\$144.89	\$0.00	\$258.00	\$0.00	\$128.79	\$0.00	A RESIDENCE OF THE PARTY OF THE	\$0.00	the second contract of the second contract of	\$0.00	\$0.00	\$0.00	\$0.00		00 \$0.0			\$0.00	\$1,223.92	
Contract Labor - ADA Interpreter	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		.00 \$0.0			\$0.00	\$0.00	
Contract Labor - F&B	\$240.00	\$226.50	\$240.00	\$226.50			\$172.00	\$0.00	\$240.00	\$176.50	\$240.00	\$226.50	\$240.00	\$253.00	\$240.00	\$176.50	\$240.00		\$240.00		\$240.00	\$276.50	\$240.00	\$226.50	\$1,750					\$3,735.50	
PT Labor - Ticket/FOH	\$150.00	\$150.00	\$200.00	\$200.00			\$300.00	\$0.00	\$200.00	\$200.00	\$200.00	\$200.00	\$300.00	\$300.00	\$100.00	\$100.00	\$150.00		\$200.00		\$200.00	\$200.00	\$200.00	\$200.00	\$1,100					\$3,100.00	
PT Labor - Event Manager	\$150.00	\$150.00	\$250.00	\$250.00	\$150.00	\$150.00	\$300.00	\$0.00	\$250.00	\$250.00	\$250.00	\$250.00	\$300.00	\$300.00	\$150.00	\$150.00	\$150.00	\$150.00	\$200.00	\$200.00	\$250.00	\$250.00	\$250.00	\$250.00	\$1,250	00 \$1,250.0	\$2,650.00	\$2,350.00	\$3,900.00	\$3,600.00	
F&B Tip Out	©EEO 00	\$379.96	\$700.00	\$499.90	\$550.00	\$267.52	\$400.00	£0.00	\$600.00	\$252.53	\$600.00	\$305.00	\$550.00	¢0.00	\$550.00	\$305.00	\$550.00	\$290.01	\$550.00	\$387.46	\$500.00	\$305.00	\$700.00	\$439.93	£4.200	00 \$1.776.8	1 \$6.800.00	\$3,432.31	£11 000 00	\$5,209.12	
Contract Labor - Valet Parking lot rental	\$550.00 \$250.00	\$52.00	\$250.00	\$499.90			\$400.00	\$0.00 \$0.00	\$250.00	\$252.53	\$250.00	\$52.00	\$250.00	\$0.00 \$20.00	\$250.00	\$52.00	\$250.00		\$250.00		\$500.00	\$52.00	\$250.00	\$52.00	\$4,280 \$1,500					\$5,209.12	
F&B Product	\$500.00	\$438.30	\$500.00	\$438.30	\$500.00		\$200.00	\$0.00	\$500.00	\$262.85	\$500.00	\$459.37	\$500.00	\$139.95	\$500.00	\$406.51	\$500.00		\$500.00		\$500.00	\$553.19	\$500.00	\$387.49	\$3,500				\$9,200.00	\$6.465.45	
Artist Catering	\$200.00	\$321.00	\$100.00	\$40.82	\$300.00	A STATE OF THE OWNER, WHEN PARTY	\$300.00	\$0.00	\$75.00	\$15.10	\$300.00	\$228.20	\$600.00	\$762.25	\$300.00	\$210.36	\$170.00	\$164.73	\$300.00	\$300.99	\$300.00	\$281.31	\$150.00	\$141.26	\$1,275				\$4,370.00	\$3.331.10	
Royalties	\$447.98	\$560.10	\$188.81	\$188.81	\$632.35		\$242.53	\$0.00	\$120.00	\$120.00	\$173.26	\$173.26	\$836.22	\$370.95	\$227.02	\$227.02	\$211.88	A REAL PROPERTY AND ADDRESS OF THE PARTY.	\$328.44	\$459.90	\$302.69	\$302.69	\$189.74	\$189.74	\$1,147				\$5,048.12	\$4,514.62	
	\$1,791,90	\$1.604.63	\$1,437,30	\$958.01	\$4,762.60		\$2.568.60	\$550.01	\$1,238.85		\$1.312.56	\$2,920.01	\$3.583.80	\$3.623.01	\$1,622.70	\$1.520.01	\$1,622.70		\$1,407.60		\$1.622.70	\$807.84	\$1.444.95	\$800.01	\$8.863				1 1	\$26.038.23	x
Hotels	\$0.00	\$0.00	\$150.00	\$0.00			\$800.00	\$0.00	\$140.00	\$135.00	\$0.00	\$0.00	\$4,800.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$0.00	\$0.00		00 \$0.0	\$5,890.00		,	\$5,435.00	
Booking Fee	\$500.00	\$500.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$500.00	\$500.00		\$0.00	\$0.00	\$500.00	\$500.00	\$1,000	00 \$1,000.0	\$2,500.00			\$3,500.00	
Miscellaneous	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250					\$0.00	
Total Expenses \$1	14,829.88	\$15,739.29	\$9,466.11	\$11,826.09	\$16,609.95	\$12,268.21	\$13,283.13	\$5,300.01	\$8,513.85	\$7,199.05	\$8,375.82	\$11,006.43	\$27,960.02	\$28,696.16	\$12,939.72	\$11,829.19	\$9,894.58	\$10,910.83	\$10,576.04	\$12,700.58	\$9,967.39	\$15,225.16	\$10,474.69	\$12,263.48	\$54,315	93 \$49,082.1	8 \$152,891.19	\$154,964.48	\$207,207.12	\$204,046.66	
	\$3,874.63	\$6,955.09	\$5,298.86	\$9,384.73	\$6,703.85			-\$5,300.00	\$3,766.19	\$6,605.81	\$5,400.94	\$5,064.30	\$6,901.72	-\$14,938.08	\$4,415.35		\$6,263.70	\$4,715.00	\$3,892.58	\$7,129.29	\$3,954.28			\$7,638.94		02 \$18,582.8		\$48,711.28			-\$15,772.60
Profit Margin	21%	31%	36%	44%	29%	42%	19%	-52999984%	31%	48%	39%	32%	20%	-109%	25%	28%	39%	30%	27%	36%	28%	35%	29%	38%	3	2% 279	6 27%	24%	59%	25%	
				أخروس		أشير	الجروان	الخيروس	أخروو			أخيري	الأوروس			أكر			أغري		أخيرون	أخرووي									